During 1996, we opened three new state-

of-the-art customer service centers, providing around-the-clock service to almost one million customers. Equipped with proprietary systems and software, account executives at our new centers are able to respond quickly and efficiently to customer inquiries, orders or repair requests. Six more regional centers are scheduled to open nationwide in 1997, expanding 24-hour service to 80% of our customers.

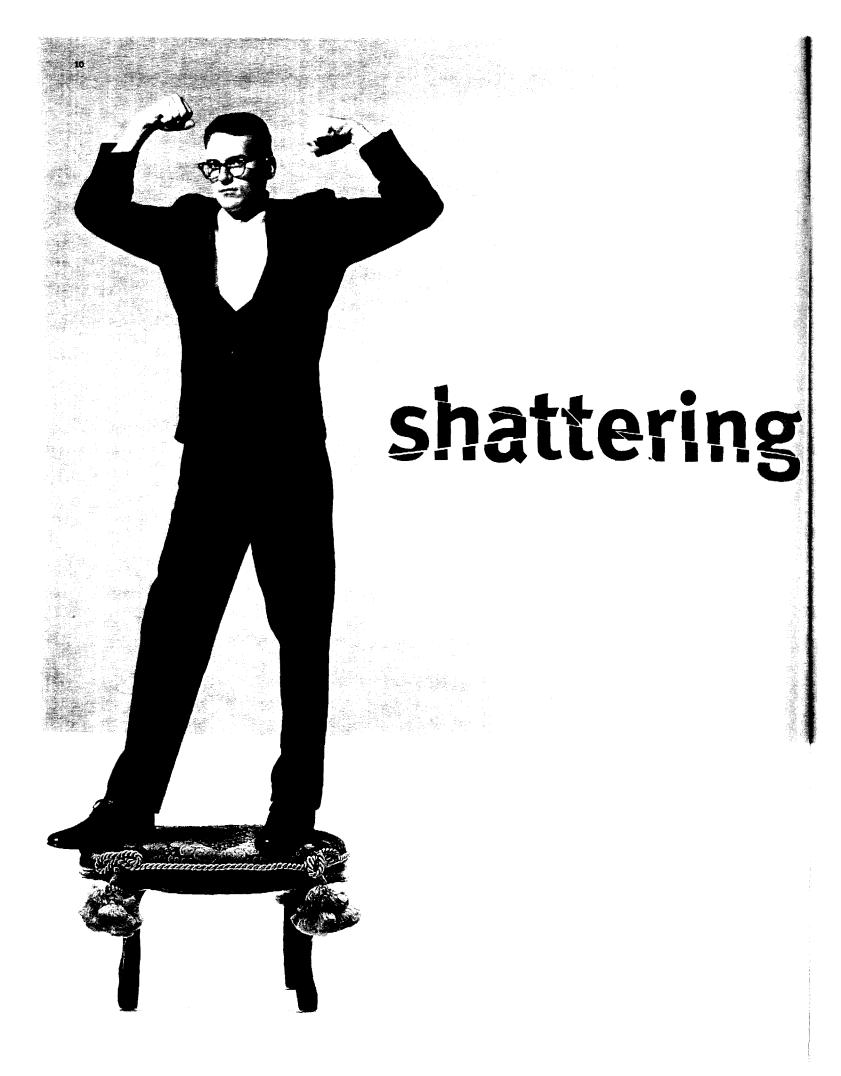
Our three new centers handled nearly five million phone calls in 1996. Each of these three new centers now operates beyond the National Cable Television Association (NCTA) service standards that require us to answer 90% of our customer calls in less than 30 seconds. Nationwide, our cable operations achieved a 99.5% on-time service record, exceeding the NCTA's On-Time Service Guarantee.

Comcast Cable produces a wide range of exclu-

Pennsylvania enjoy local news, sports and other programs through the *Comcast Network*, a regional cable channel. Through a joint venture with the *Sarasota Herald Tribune*, Comcast Cable provides the only 24-hour news, weather and information channel dedicated to the west coast of Florida.

"Comçast Sneak Peek" gives many of our customers the opportunity to view new cable channel alternatives and to express a preference for their favorite programming options. Once a month, we also present "Comcast Special Presentations," a unique collection of programs, including free movie premiers, weekend movie marathons and exciting live events.

We have been able to accomplish all of these initiatives while increasing operating cash flow. By keeping a sharp focus on the needs of our customers and the realities of operating in a competitive environment, we are well prepared to enter a new era in cable television.



QVC is one of the great American success stories of the past decade. Since the company's first telecast on November 24, 1986—when it sold a modest \$7,400 in merchandise—QVC has grown to become the undisputed world leader in electronic retailing. Through a combination of creativity and disciplined management, QVC continues to set new records in sales and operating cash flow.

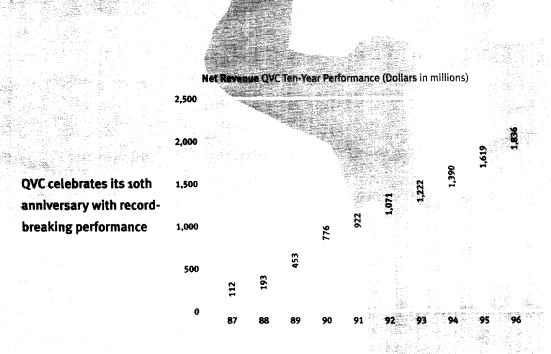
**broadening our U.S. audience** QVC has something for everyone. Through creative programming and promotion, we're getting that message to more people and increasing the size and breadth of our U.S. audience. We also want to be known as America's most timely retailer, leveraging our size and speed to be first to market with new product trends and to capitalize on special-event opportunities.

## all records

### QVC leads electronic retailing

- Reached more than 70 million homes worldwide in 1996
- Answered more than 85 million phone calls
- ♦ Shipped more than 50 million packages
- Received orders for more than \$25 million in one day
- Sold more than 435,000 items in one day

That's why you could find us last year at such prominent venues as the Super Bowl and the Olympics. We also hosted events at great cultural institutions, including New York's Metropolitan Museum of Art and the Cézanne Exhibit at the Philadelphia Museum of Art. We have fueled up the QVC Local, our bright-orange television studio on wheels, for "The 1997 Quest for America's Best—50 in 50 Tour"—a cross-country expedition featuring unique local and regional products. We also showcased merchandise from Harrods, London's premier department store.



In early 1997, QVC was named The Official National Retailer of the 53rd Presidential Inaugural. For two weeks, we took millions of viewers behind the scenes of this historic event with a broad range of original programming, including a live, two-hour telecast from the National Mall in Washington, D.C.

QVC is widely recognized for providing world-class service, with a goal of shipping 95% of orders within 48 hours. To maintain this and other high standards, we are continuously upgrading our infrastructure and customer service capabilities. Among our many innovations, we have designed proprietary fulfillment systems, including automated jewelry packagers, each of which can pack 18,000 orders a day (about one every five seconds); we've also installed systems that automatically address and sort prepacked cartons, dramatically increasing productivity and reducing costs.

During 1997, we will complete a new 250,000-squarefoot warehouse to meet the unique inventory and orderprocessing demands of apparel items, and we will expand our warehouse in Suffolk, Virginia to manage our growing home-products business. We also recently completed a new distribution and customer service center in the United Kingdom. In September 1996, we launched iQVC, our online shopping service, on the World Wide Web (http://www.iqvc.com). Visitors to iQVC can order any of the products featured on our television programs, plus tens of thousands of additional items not seen on the air. We also established a new "On Call" personal shopping service—a 24-hour, toll-free hotline, enabling customers to access our massive product database.

The same successful concepts—quality, value and convenience—that have made QVC a hit in the United States are now helping us to build a loyal following around the world. Our first international shopping channel, a joint venture established in the United Kingdom in 1993, grew to \$98 million in sales during 1996 and today reaches more than five million households throughout the United Kingdom and the Republic of Ireland.

We increased our European presence in December 1996 by launching QVC Germany, our first solo international venture. The German market appears ideal for electronic retailing. In addition to having the highest per capita mail order sales in the world, Germany is second only to the United States in total cable and satellite television households. In January 1997, we teamed with Japan Cable Television, Ltd. to launch "The Best of QVC," a series of 13 half-hour television programs broadcast on TV Asahi in Japan.

To support our growth and to enhance the quality and variety of QVC programming, we are building a television studio and warehouse facility in West Chester, Pennsylvania. Called Studio Park, the new 585,000-square-foot complex is scheduled for completion in late 1997. Studio Park's state-of-the-art facilities will have 15 stages (10 more than our current facility), providing backdrops for a near-limitless variety of sets. A new 150-seat auditorium will enable visitors to view many shows live, and to interact with program hosts, celebrities and on-air guests. Another attraction for visitors to Studio Park will be tours of the new facility.

#### content

We're always on the lookout for sound content investments. But they must be a strategic fit with our existing businesses, and present an attractive financial opportunity.

**network partnerships** C3 (Comcast Content & Communications), our programming venture, entered into development contracts with ABC, NBC and Fox in 1996 and has several pilot shows in production. "Home Team," a daytime talk show featuring Terry Bradshaw and created with The Fox Network, has sold in syndication to 23 of the top 25 U.S. markets for launch in the fall of 1997. By forming creative and business partnerships with the major networks, C3 seeks to create superior programming while minimizing its financial risk.

**E! Entertainment Television** With 42 million subscribers, E! Entertainment Television is an established cable network with a unique programming niche and significant growth potential. By creating a joint venture with The Walt Disney Company in January 1997, we were able to purchase a controlling interest in E!. Through C3 we now manage another valuable content property—and through our partnership with Disney we have gained a powerful programming and marketing partner.

the economic power of sports With the formation of Comcast-Spectacor, we gained majority ownership in the leading sports and entertainment business in the greater Philadelphia region. In October 1997, we will launch a new 24-hour regional sports channel to capitalize on the vast media potential of our new venture. Reaching almost 1.5 million viewers, the new channel will telecast Philadelphia Flyers and Phillies games, as well as a broad range of local college and high school sports, sports talk and sports news.

## keeping an to the



We also have investments in the following content companies: Comcast-Spectacor • @Home Network • The Golf Channel

- Outdoor Life Speedvision Music Choice Viewer's Choice
- The Sunshine Network

In addition to being an invaluable source of live programming, Comcast-Spectacor creates profitable branding and marketing synergies for our businesses throughout the greater Philadelphia region. The joint venture's two arenas are outstanding assets, and we expect to book more than 350 events in the facilities in 1997, attracting a combined audience of more than 3.5 million people.

**internet opportunities** We believe the Internet presents excellent business opportunities to complement our emerging online business. To date, we have invested in several companies, including @Home, a high-speed cable modem service; VeriSign, a provider of digital authentication services for secure electronic commerce; and CitySearch, which develops online community information for the Internet.



uncovering new content opportunities

- C3 syndicated its first television program: Home Team
  - Acquired control of El Entertainment in partnership with Disney
    - ♦ Comcast-Spectacor will launch a new regional sports channel

Comcast Cellular knows how to compete. By continuously improving our system and services, we have raised the bar for new wireless telephone providers and strengthened our dominant position in our market.

**building a better network** Through an ongoing upgrade of our technical platform, we have built a superior cellular network that delivers outstanding call quality and capacity for our growing customer base. During 1996, we expanded the number of our cell sites to improve our service. We also deployed extensive fraud-prevention technologies to tighten security systemwide. Our enhanced technical platform will enable us to launch Comcast Digital PCS service in 1997, further expanding our coverage and service capabilities

**innovative products and services** Comcast Cellular is known as an innovator in the cellular industry. In 1996, we launched GroupTalk, which enables businesses to create dependable wireless communications networks for defined work groups. We also began providing personal paging services through PageNet, and created Comcast Long Distance, a discounted long-distance service. To strengthen customer loyalty, we expanded our Comcast Rewards program, which offers "frequent dialers" a wide variety of bonuses—from free cellular air time to unique travel, entertainment and merchandise rewards.

**expanding distribution** We opened 34 new Comcast-owned cellular outlets in 1996, giving us a total of 46 direct-retail locations. Many more locations are planned for 1997. To increase our retail presence and regional brand identity, we also opened our first Comcast Communications Center in October 1996. Located in King of Prussia, Pennsylvania, the high-tech retail store provides a fun and futuristic environment for customers to shop for Comcast cable and cellular services, QVC products, and Comcast-Spectacor tickets and sports merchandise.



Winnine

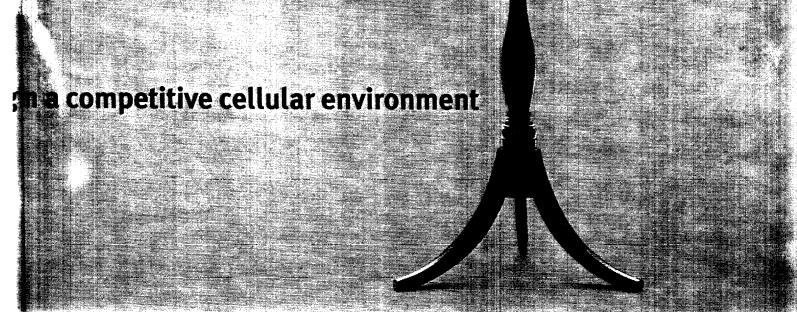
Added 68,000 customers: market penetration of 9.3%

Increased direct distribution outlets to 46 locations

Network expanded to more than 400 cell sites

Will launch digital service in 1997







Delivering the goods in today's business environment is no easy feat. You have to see past the issues of the day and maintain a steady course regardless of the bumps and potholes in the road. It's a rigorous balancing act which determines how your operations stack up in a competitive world.

Fortunately, we have a lot of practice. Guided by a sound strategy and clear vision, we have achieved what might be called "dynamic balance" — a focused style of management in which we don't allow today's challenges to distract us from our long-term goals. At the same time, we don't let long-term goals supplant our responsibility for current performance. When you survey our industry, you'll find it's not an easy balance to achieve. At Comcast, it has always been our way of doing business.

# striking a balance

### managing resources in changing times

- Increased revenues and operating cash flow
- Invested in networks, new products and customer service
- Expanded cable and content businesses
- Reduced leverage: strengthened balance sheet

As corporate managers, we strive to maintain a balance

among equal but opposing demands: deploying capital prudently, protecting our businesses against new competitors, and pursuing new revenue opportunities while maintaining excellent operating results. In 1996, we delivered across the board. We increased revenues and operating cash flow while investing in new product development. We defended our turf in tough competitive markets while expanding our portfolio of new businesses. We increased capital expenditures for new plant and equipment while reducing the leverage on our balance sheet.

As a result, Comcast today is one of the least-leveraged companies in the cable industry. Our planned, almost doubling of cable capital expenditures for 1997—\$600 million to continue upgrading our cable systems architecture—is intended to be funded internally by cash flow from our cable operations. Our access to capital through a variety of sources has also improved due to our sound financial position and exceptional operating performance. In 1997, both Standard & Poor's and Duff & Phelps have recognized our actions by upgrading our debt ratings.

Corporate management defines a company's

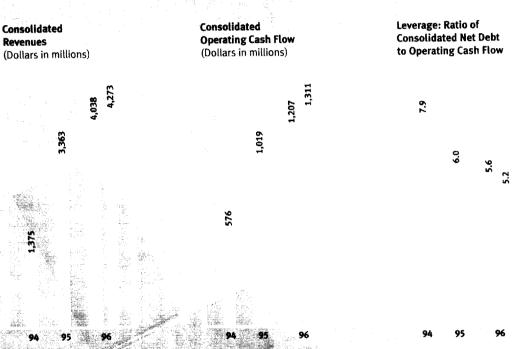
course; operating decisions are made by managers who are closer to the customer, and who understand the specific needs of the markets they serve. It's why we often seek experienced, risk-sharing operating partners when we pursue acquisitions or develop new businesses. Through decentralized operations management, we are able to move faster to capitalize on new opportunities or to stem competitive challenges.

In 1996, we expanded each of our business lines—wired, wireless and content—and we will continue to pursue this balanced strategy for growth in 1997. By developing strong positions in both "distribution" and "content," we have increased our revenue generating potential and spread our risk more effectively. The complementary nature of our businesses has also created opportunities for cross-promotion and operations sydergies which we have only begun to exploit.

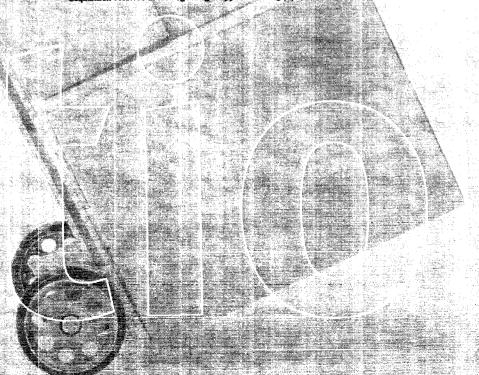


Over the years, we have built an excellent reputation

for developing innovative financial structures to support our growth. This has enabled us to pursue attractive long-term opportunities without adding significantly to our debt. By balancing our fast-moving, entrepreneurial culture with prudent financial management, we will continue to develop new ways to deliver value to our shareholders.



96 pro forma: The Company acquired Scripps Cable in November 1996. Pro forma information is presented as if the Scripps Cable ecquisition occurred at the beginning of 1996. Accordingly, pro forma information includes a full year of Scripps Cable operating results.



# Sprint PCS<sup>™</sup>























Garden State Cable 50%
Teleport Communications
Group 17%

@Home Network 14%

Sprint PCS 15%
PRIMESTAR Partners 10%

Outdoor Life 23%
Speedvision 22%
The Sunshine Network 16%
The Golf Channel 14%
Lightspan 11%
Viewers Choice 10%
Music Choice 6%

UK Cable Partners 26% MComcast - Brazil 50% The consolidated financial statements of Comcast Corporation and its subsidiaries (the "Company") have been prepared in accordance with generally accepted accounting principles and have been audited by Deloitte & Touche LLP, Certified Public Accountants, whose appointment was ratified by the Company's stockholders. Such financial statements and the related Independent Auditors' Report thereon, dated February 28, 1997, which expressed an unqualified opinion, are included in the Company's Annual Report on Form 10-K. The integrity and objectivity of information in those consolidated financial statements, including estimates and judgments, are the responsibility of management, as is all other financial information included in this report.

In meeting its responsibility for the reliability of the financial statements, the Company depends on its system of internal accounting controls. This system, which undergoes continual reevaluation, is designed to provide reasonable assurance that assets are safeguarded and transactions are executed in accordance with the appropriate corporate authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Although accounting control procedures are designed to achieve these objectives, it must be recognized that errors or irregularities may nevertheless occur. The design, monitoring and revision of internal accounting controls involve, among other considerations, management's judgments with respect to the relative cost and expected benefits of specific control measures. The Company believes that its accounting controls provide reasonable assurance that errors or irregularities that could be material to the financial statements are prevented or would be detected within a timely period by employees in the normal course of performing their assigned functions.

Management recognizes its responsibility for conducting the Company's affairs according to the highest standards of personal and corporate conduct. This responsibility is characterized by and reflected in the Company's Code of Ethics and Business Conduct, which is distributed throughout the Company. Management maintains a systematic program to comply with the policies included in the Code.

The Board of Directors pursues its responsibilities for the financial statements through its Audit Committee, composed entirely of Directors who are not Company employees. This responsibility includes general oversight of the Company's accounting system and related internal controls. The independent auditors and the Company's audit department have full and free access to the Audit Committee, and meet with it, with and without management being present, to discuss auditing and financial reporting matters.

LAWRENCE S. SMITH

**Executive Vice President** 

IOHN R. ALCHIN

Senior Vice President and Treasurer

Board of Directors and Stockholders Comcast Corporation Philadelphia, Pennsylvania

We have audited the consolidated balance sheet of Comcast Corporation and its subsidiaries as of December 31,1996 and 1995, and the related consolidated statements of operations, stockholders' equity (deficiency) and of cash flows for each of the three years in the period ended December 31, 1996. Such consolidated financial statements and our report thereon dated February 28, 1997, expressing an unqualified opinion (which are not included herein), are included in the Company's 1996 Annual Report on Form 10-K. The accompanying condensed consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on such condensed consolidated financial statements in relation to the complete consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 1996 and 1995 and the related condensed consolidated statements of operations and of cash flows for each of the three years in the period ended December 31, 1996 is fairly stated in all material respects in relation to the basic consolidated financial statements from which it has been derived.

DELOITTE & TOUCHE LLP
Philadelphia, Pennsylvania
February 28, 1997

가는 설계통에는 전환되고 발표한 경험에 되었다. 그는 사고 한 경험 가장 그리고 있다. 	December 31,		
(Dollars in millions, except share data)	1996	1995	
Assets			
Current assets	\$ 331.3	¢ [20.1	
Cash and cash equivalents Short-term investments	\$ 331.3 208.3	\$ 539.1 371.0	
Accounts receivable, less allowance for	206.3	3/1.0	
doubtful accounts of \$97.1 and \$81.3	439.3	390.7	
Inventories, net	258.4	243.4	
Other current assets	168.5	109.5	
Total current assets	1,405.8	1,653.7	
Investments, principally in affiliates	1,177.7	906.4	
Property and equipment	3,600.1	2,484.4	
Accumulated depreciation	(1,061.3)	(873.2)	
Property and equipment, net	2,538.8	1,611.2	
Deferred charges			
Franchise and license acquisition costs	4,895.7	3,568.6	
Excess of cost over net assets acquired and other	3,683.1	<b>3,0</b> 75.0	
	8,578.8	6,643.6	
Accumulated amortization	(1,612.5)	(1,234.6)	
Deferred charges, net	6,966.3	5,409.0	
	\$12,088.6	\$ 9,580.3	
Liabilities and Stockholders' Equity (Deficiency)  Current liabilities  Accounts payable and accrued expenses  Accrued interest  Current portion of long-term debt	\$ 1,044.3 91.1 229.5	\$ 964.0 72.7 85.4	
Total current liabilities	1,364.9	1,122.1	
-Long-term debt, less current portion	7,102.7	6,943.8	
Deferred income taxes	2,140.5	1,518.0	
-Minority interest and other	859.3	772.0	
Commitments and contingencies			
Common equity put options	69.6	52.1	
Stockholders' equity (deficiency)			
Preferred stock, no par value — authorized, 20,000,000 shares;			
issued, 5% series A convertible, 6,370 at redemption value Class A special common stock, \$1 par value — authorized,	31.9		
500,000,000 shares; issued, 283,281,675 and 192,844,814 Class A common stock, \$1 par value — authorized,	283.3	192.8	
200,000,000 shares; issued, 33,959,368 and 37,706,517	34.0	37.7	
Class B common stock, \$1 par value — authorized,	34.0		
50,000,000 shares; issued, 8,786,250	8.8	8.8	
Additional capital	2,327.4	843.1	
Accumulated deficit	(2,127.9)	(1,914.3	
Unrealized gains on marketable securities Cumulative translation adjustments	0.1 (6.0)	22.2 (18.0	
	551.6	(827.7	
Total stockholders' equity (deficiency)			
	\$12,088.6	\$ 9,580.3	

Year Ended December 31,

	fedi Effded December 51,			
(Amounts in millions, except per share data)	1996	1995	1994	
Revenues			<u> </u>	
Service income	\$2,202.6	\$1,875.2	<b>\$1,</b> 375.3	
Net sales from electronic retailing	1,835.8	1,487.7	1,375.3	
	4,038.4	3,362.9	1,373.3	
Costs and expenses	0/0.7	902.4	409.8	
Operating Cost of goods sold from electronic retailing	948.7 1,110.9	803.4 898.3	409.6	
Selling, general and administrative	771.6	642.4	389.2	
Depreciation	314.6	339.9	182.2	
Amortization	383.7	349.1	154.3	
, , , , , , , , , , , , , , , , , , ,	3,529.5	3,033.1	1,135.5	
Operating income	508.9	329.8	239.8	
Other (income) expense				
Interest expense	540.8	524.7	313.4	
Investment income	(122.6)	(229.8)	(24.6)	
Equity in net losses of affiliates	144.8	86.6	40.9	
Gain from equity offering of affiliate Other	(40.6) 2.6	(6.3)		
	525.0	375.2	329.7	
Loss before income tax expense (benefit), minority				
interest and extraordinary items	(16.1)	(45.4)	(89.9)	
Income tax expense (benefit)	84.4	42.1	(9.2)	
Loss before minority interest and extraordinary items	(100.5)	(87.5)	(80.7)	
Minority interest	(48.0)	(49.7)	(5.4)	
Loss before extraordinary items	(52.5)	(37.8)	(75.3)	
Extraordinary items	(1.0)	(6.1)	(11.7)	
Net loss	\$ (53.5)	\$ (43.9)	\$ (87.0)	
Loss per share				
Loss before extraordinary items	\$ (.21)	\$ (.16)	\$ (.32)	
Extraordinary items	· (/	(.02)	(.05)	
Net loss	\$ (.21)	\$ (.18)	\$ (.37)	
Weighted average number of common				
shares outstanding	247.6	239.7	236.3	

See notes to the Company's consolidated financial statements included in the Company's Annual Report on Form 10-K.

Voar	Endad	Decembe	r 21
YEAR	PIICHI	DECEMBE	1 7 1

	rear chideu december 51,			
(Dollars in millions)	1996	1995	1994	
Operating Activities				
Net loss	\$ (53.5)	\$ (43.9)	\$ (87.0)	
Adjustments to reconcile net loss to net cash	, ,===,	, , ,		
provided by operating activities:				
Depreciation	314.6	339.9	182.2	
Amortization	383.7	349.1	154.3	
Non-cash interest expense, net	62.2	53.8	53.5	
Equity in net losses of affiliates	144.8	86.6	40.9	
Gain from equity offering of affiliate	(40.6)	_		
Gains on sales of subsidiaries		(5.5)	(5.8)	
Gains on long-term investments, net	(69.2)	(183.0)	(3.0)	
Minority interest	(48.0)	(49.7)	(5.4)	
Extraordinary items	1.0	6.1	11.7	
Deferred income taxes and other	14.0	(15.7)	9.7	
befored intollie taxes and other	709.0	537.7	354.1	
	707.0	33(.)	224.1	
Increase in accounts receivable, net	(38.2)	(62.4)	(28.3)	
Increase in inventories, net	(5.8)	(57.5)	(7.3)	
Decrease (increase) in other current assets Increase in accounts payable and	0.6	(23.3)	(5,3)	
accrued expenses	114.9	114.3	57.5	
Increase (decrease) in accrued interest	19.1	11.9	(1.6)	
Net cash provided by operating activities	799.6	520.7	369.1	
Financing Activities	1) processor			
Proceeds from borrowings	839.5	3,728.2	1,201.1	
Retirement and repayment of debt	(734.4)	(1,619.6)	(509.0)	
(Repurchases) issuances of common stock, net	(175.9)	(7.1)	2.9	
Issuance of common stock of a subsidiary, net	, ,	, ,	209.4	
Equity contributions to subsidiaries		6.6	250.0	
Dividends	(26.8)	(22.4)	(22.7)	
Other	16.4	(50.0)	(16.5)	
Net cash (used in) provided by financing				
activities	(81.2)	2,035.7	1,115.2	
Investing Activities				
Acquisitions, net of cash acquired Proceeds from sales (purchases) of	(60.4)	(1,386.0)	(1,292.6)	
short-term investments, net	210.2	(240.8)	389.3	
Investments, principally in affiliates	(502.0)	(480.2)	(125.0)	
Proceeds from sales of and distributions from	(302.0)	(400.2)	(123.0	
long-term investments	167.5	410.5		
Capital expenditures	(670.4)	(623.0)	(269.9	
Proceeds from sale of subsidiary	(0, 0.4)	(025.0)	28.2	
Other	(71.1)	(33.1)	(39.4	
Net cash used in investing activities	(926.2)	(2,352.6)	(1,309.4)	
(Decrease) increase in cash and cash equivalents	(207.8)	203.8	174.9	
Cash and cash equivalents, beginning of year	539.1	335.3	160.4	
Cash and cash equivalents, end of year	\$331.3	\$ 539.1	\$ 335.3	
East ond Cash Equivalents, elle of year	÷ 751.5	A 333'T	φ J33.3	

See notes to the Company's consolidated financial statements included in the Company's Annual Report on Form 10-K.

(Dollars in millions)	Domestic Cable	Electronic Retailing			Total	
1996		i .				
Revenues	\$1,588.6	\$1,835.8	\$426.1	\$119.0	\$3,969.5	
Operating cash				4 1		
flow (deficit)	788.6	300.3	160.2	(70.4)	1,178.7	
Capital expenditures	280.4	63.6	116.0	188.9	648.9	
1995						
Revenues	\$1,454.9	\$1,619.2	\$374.9	\$ 27.9	\$3,476.9	
Operating cash					les.T	
flow (deficit)	718.5	255.4	137.8	(75.0)	1,036.7	
Capital expenditures	237.8	33.7	228.7	111.9	612.1	

<sup>(1)</sup> Corporate and Other includes certain operating businesses and elimination entries related to the segments presented.

The Company acquired QVC in February 1995 and Scripps Cable in November 1996. Pro forma financial data by business segment is presented as if the QVC acquisition occurred at the beginning of 1995 and as if the Scripps Cable acquisition did not occur in 1996. Accordingly, each period presented includes QVC's operating results for the entire period and excludes Scripps Cable's operating results. The information presented above is not necessarily indicative of what the results would have been had the Company operated QVC since the beginning of 1995. Historical financial data by business segment and unaudited pro forma information, as required under generally accepted accounting principles, is available in the Company's Annual Report on Form 10-K.

#### Officers

Thomas G. Baxter President

**Bradley P. Dusto** Senior Vice President Engineering

**Thomas A. Hurley** Senior Vice President Programming

Roger B. Keating Senior Vice President On Line Communications

Filemon Lopez Senior Vice President Advertising Sales

Ralph G. Rochester Senior Vice President Sales and Marketing

Michael S. Tallent Senior Vice President Accounting and Administration

Steven M. Brookstein Senior Vice President East/West Region

**Stephen A. Burch** Senior Vice President Mid-Atlantic Region

Michael A. Doyle Senior Vice President Northeast Region

William R. Goetz, Jr. Senior Vice President Southeast Region

**Gerald D. Campbell Senior Vice President Midwest Region** 

**David A. Scott** Senior Vice President South Central Region

Roland T. Addis
Vice President
New Products Marketing

Steven C. Craddock Vice President New Media Development **Donald R. Erickson**Vice President and Controller

Jonathan R. Gorchow Vice President Marketing and Sales

William L. Horrocks, III Vice President Planning and Systems

William G. Kingsley Vice President Telecommunications

John W. Linebarger Vice President Engineering

Stephen T. Linskey Vice President Telecommunications Technology

**Harland E. Moidel** Vice President Advertising Sales

**Timothy F. Munoz** Vice President Relationship Marketing

Marley D. Myers Vice President Customer Service

Thomas R. Nathan Vice President and General Counsel

Allen R. Peddrick Vice President Human Resources

Gregory V. Pucci Vice President Subscriber Information Systems

**David H. Richardson** Vice President Administration

**Richard S. Sperry** Vice President Marketing

Glenn Wasser Vice President Comcast Satellite Communications Gregory J. White Vice President Construction

**Sheila R. Willard** Vice President Public Affairs

**Steven L. Dvoskin** Area Vice President and General Manager West/Central Florida

Joseph J. Fischer Area Vice President Northeast Region

Jaye S. Gamble III Area Vice President Harford, Howard and Baltimore Counties, Maryland

Scott M. Marshall Area Vice President Operations Michigan

**Leonard J. Rozek** Area Vice President Southeast Region

**Eugene P. Shatlock, Jr.**Area Vice President
Knoxville and Chattanooga,
Tennessee

Gary M. Zelamsky Area Vice President Northeast Region

Richard H. Almand III General Manager Mobile, Alabama

Gregory R. Arnold Vice President and General Manager Monmouth Cluster, New Jersey

G. Kirby Brooks, III General Manager Chesterfield, Virginia

Kathryn A. Bryant General Manager Detroit, Michigan Russell E. Byrd General Manager Dothan, Alabama

**Michel L. Champagne** General Manager West Palm Beach, Florida

**Michael A. Cleland**Area Operations Manager
Pontiac/Waterford, Michigan

Ellen T. Coffey General Manager Gadsden, Alabama

**Linda Avlon-Colaluca**General Manager
Meadowlands and
Jersey City, New Jersey

Ronnie G. Colvin General Manager Meridian, Mississippi

James E. Corrin, Jr. General Manager Panama City, Florida

**Thomas S. Coughlin** General Manager New Haven, Connecticut

James H. Crowdis, III General Manager Chattanooga, Tennessee

**David Dane** General Manager Middletown and Groton, Connecticut

**Don H. Daniels** General Manager Central, New Jersey

Buck Dopp Vice President and General Manager Union and Plainfield, New Jersey

Kathleen M. Ebli General Manager Taylor, Michigan

James Francisco General Manager Danbury, Connecticut

Richard D. Germano
Vice President and General
Manager, Inland Empire,
and Santa Barbara County,
California

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Gregory E. Griffin General Manager Longmont, Colorado

Linda S. Hossinger General Manager Orange County and Simi Valley, California

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**Donald M. Kersey** General Manager West Virginia

Edward A. LaFavour General Manager Corinth, Mississippi

**Barbara Lewis** General Manager Knoxville, Tennessee

**Brian A. Lynch** Area General Manager Dover and Rehoboth, Delaware; Salisbury, Maryland

**Bobby G. McCool** General Manager Hattiesburg and Laurel, Mississippi

**William H. McHargue** General Manager Perry, Florida

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A. Edward Mount Vice President and General Manager Paducah, Kentucky

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Vice President and Area General Manager Florence, Huntsville, and Gadsden, Alabama and Corinth and Tupelo, Mississippi

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Anthony L. Ricchuito General Manager Westmoreland, Pennsylvania

**Roy Russell, Jr.** General Manager Trenton, New Jersey

Michael B. Sheehee General Manager Broward County, Florida

**Kevin R. Smith**General Manager
Burlington/Gloucester,
New Jersey

**J. Larry Trammell** General Manager Mid-Florida

**Robin R. Troop** General Manager Fort Wayne, Indiana

**Ray Waller** General Manager Western Kentucky

**Gary E. Waterfield** General Manager Charleston, South Carolina

**David L. Wells** General Manager Southeast Michigan

David A. Wilson Vice President and General Manager, Indianapolis, Indiana

**Michael J. Wilson** General Manager Little Rock, Arkansas

Philip R. Yapkowitz General Manager Lake County, Florida Gary L. Mizga

Vice President of Operations Comcast United Kingdom

**Edward H. Campbell** Managing Director Comcast Teesside

**Frank M. Cullen** Managing Director Cambridge Cable

**Neil Johnson** Managing Director Cable London

**Frank Webb**Managing Director
Birmingham Cable

Officers

**David N. Watson** President

Raymond E. Dombroski Senior Vice President Engineering and New Technology

Anna E. Hillman Senior Vice President Finance and Administration

Henry K. Boyer Vice President Sales

Ann M. Breen Vice President Customer Systems and Technology

Greg R. Butz Vice President Business Development

Raymond E. Celona Vice President Engineering

Samuel B. Chernak Vice President Operations and Network Engineering Karen E. McClendon Vice President Human Resources

**Patricia C. Meyers** Vice President Business Security

John T. Moerman Vice President Finance

Melissa M. Nichols Vice President Corporate Communications

Scott J. Sachs Vice President Customer Service

Jeffrey E. Smith Vice President and General Counsel

Barry R. Smoker Vice President Interconnect

**David L. Standig** Vice President Marketing

**Daniel J. Van Ostenbridge** Vice President Management Information Systems

Holly A. Weller Vice President and General Manager Wireless Data

**David Zylka**Vice President
System Performance and
R.F. Planning

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Thomas G. Downs
Executive Vice President
Operations and Services

Irving B. Kalick
Executive Vice President
Affiliate Sales and Marketing

John F. Link Executive Vice President Chief Information Officer

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Thomas A. Clardy Senior Vice President Human Resources

Robert P. Cochran Senior Vice President Information Systems

Francis N. Edwards Senior Vice President International

Rowland C. Gersen Senior Vice President Controller

Nell S. Grabell Senior Vice President General Counsel and Secretary

**John A. Hunter** Senior Vice President Customer Services

Charles C. Pulcini Senior Vice President Distribution

Find Siegel Senior Vice President Marketing

Glenn M. Thor Senior Vice President Treasurer

#### Officers

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Kimberly A. Johnston Vice President

Richard J. Katz Vice President

**Karl D. Knepley** Vice President Finance

**Eve Szurley**Vice President
Creative Affairs

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**Abram E. Patlove** Senior Vice President Planning and Development

Brian M. Gibbons
Senior Vice President
Telecommunications
Development

Ralph J. Roberts Chairman

Julian A. Brodsky Vice Chairman

**Brian L. Roberts** President

Lawrence S. Smith Executive Vice President

John R. Alchin Senior Vice President and Treasurer

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David N. Watson Senior Vice President and President Comcast Cellular Communications

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Arthur R. Block Vice President and Senior Deputy General Counsel

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Joseph J. Euteneuer Vice President and Corporate Controller

Paul Gillert Vice President Labor and Employment Law

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Planning and Development

Robert S. Pick Vice President Corporate Development

Joseph W. Waz, Jr. Vice President External Affairs Public Policy Counsel

Kenneth Mikalauskas Assistant Treasurer

Christine K. Van Horne Assistant Treasurer Joseph F. DiTrolio Assistant Corporate Controller

Marlene S. Dooner
Director of Investor Relations

Brian W. Earnshaw Director of Financial Reporting and Consolidations

Thomas Farrell
Director of Corporate
Security

Fred A. Graffam III
Director of Financial Calending

Sharon D. Ingram Director of Corporate Human Resources

**John W. Konvalinka** Chief Information Officer

William J. Montemarano Director of Internal Audil

John C. Ruth Director of Financial Planning and Reporting – Europe

Rosemarie S. Teta Director of Corporate Cash Management

H. Douglas White Director of Employee Services

#### **Board of Directors** Comcast Corporation



**Daniel Aaron**Consultant



Gustave G. Amsterdam Attorney-at-Law



**Sheldon M. Bonovitz**Partner
Duane, Morris & Heckscher
Attorneys



Julian A. Brodsky Vice Chairman



Joseph L. Castle II
Chairman and
Chief Executive Officer
Castle Energy Corporation



**Brian L. Roberts**President



Raiph J. Roberts
Chairman



**Bernard C. Watson**Chairman
HMA Foundation



Irving A. Wechsler
Partner
Wechsler, Wolsh & Associates
Certified Public Accountants



Anne Wexler
Chairman
The Wexler Group

		Class A Special Common Stock		Class A Common Stock	
	High	Low	High	Low	
1996 First Quarter Second Quarter Third Quarter Fourth Quarter	\$21 <sup>1</sup> / <sub>16</sub> 18 <sup>3</sup> / <sub>4</sub> 18 <sup>3</sup> / <sub>6</sub> 17 <sup>7</sup> / <sub>8</sub>	\$17½ 16¼ 13½ 14½	\$205% 187% 181% 173%	\$17½ 16½ 13½ 14¼	
1995 First Quarter Second Quarter Third Quarter Fourth Quarter	\$16 <sup>5</sup> / <sub>16</sub> 19 <sup>1</sup> / <sub>16</sub> 22 20 <sup>5</sup> / <sub>8</sub>	\$14°/16 14 18 <sup>5</sup> /8 16 <sup>5</sup> /8	\$16 <sup>3</sup> / <sub>6</sub> 18 <sup>7</sup> / <sub>6</sub> 22 <sup>1</sup> / <sub>6</sub> 20 <sup>7</sup> / <sub>16</sub>	\$14 <sup>3</sup> / <sub>8</sub> 13 <sup>3</sup> / <sub>4</sub> 18 <sup>9</sup> / <sub>16</sub> 16 <sup>1</sup> / <sub>2</sub>	

The Class A Special Common Stock and Class A Common Stock of the Company are traded on the Nasdaq Stock Market under the symbols CMCSK and CMCSA, respectively. There is no established public trading market for the Class B Common Stock of the Company. The Class B Common Stock is convertible, on a share-for-share basis, into Class A Special or Class A Common Stock. The table above sets forth, for the indicated periods, the closing price range of the Class A Special and Class A Common Stock as furnished by Nasdag.

As of February 1, 1997, there were 2,672 record holders of the Company's Class A Special Common Stock and 1,793 record holders of the Company's Class A Common Stock. Sural Corporation is the sole record holder of the Company's Class B Common Stock.

#### **Investor Information**

#### **Nasdaq Trading Symbols:**

Class A Special Common Stock — CMCSK Class A Common Stock — CMCSA

#### Transfer Agent:

The Bank of New York 800-524-4458

#### Shareholder Inquiries

**Registered Shareholders** (shares held by you in your name) should address communications concerning statements, dividend payments, and other administrative matters to:

The Bank of New York
Shareholder Relations Department — 11E
P.O. Box 11258
Church Street Station
New York, NY 10286

### Send Certificates for Transfer and Address Changes to:

The Bank of New York

Receive and Deliver Department — 11W

P.O. Box 11002

Church Street Station

New York, NY 10286

**Beneficial Shareholders** (shares held for you by your broker in the name of the brokerage house) should direct communications on all administrative matters to your stockbroker.

Availability of Form 10-K A copy of the Company's Annual Report on Securities and Exchange Commission Form 10-K for the year ended December 31, 1996, is available at our Internet site (http://www.comcast.com) or can be provided to shareholders without charge by contacting Investor Relations.

#### **Investor Relations Contact**

Investor Relations
Comcast Corporation
1500 Market Street
Philadelphia, PA 19102-2148
Telephone: 215-665-1700
Email: ir@comcast.com
Internet: http://www.comcast.com

#### **Corporate Information**

#### Corporate Headquarters

1500 Market Street Philadelphia, PA 19102-2148 Telephone: 215-665-1700

#### Comcast on the Internet

http://www.comcast.com

#### **General Counsel**

Wolf, Block, Schorr and Solis-Cohen Philadelphia, PA

#### **Communications Counsel**

Dow, Lohnes and Albertson Washington, DC

#### **Special Counsel**

Davis, Polk & Wardwell New York, NY

#### Auditors

Deloitte & Touche LLP Philadelphia, PA



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